



SARNIA YACHTS

OWNERSHIP | MANAGEMENT | CREW



Established in 1971, Sarnia Yachts has earned a reputation as a trusted specialist in the provision of ownership and operational services to superyacht owners with offices in the UK, Guernsey and Malta.

We operate exclusively in the superyacht sector and are unique amongst our peers in having a team of in-house experts to provide and advise on:

- Corporate Yacht Ownership
- Tax arrangements including VAT
- Yacht Management & Insurance
- Crew Management, Employment & Payroll Services

Our core services are summarised over the following pages, but only give a flavour of our full offering.

Many clients select the full suite of our products due to synergies from combining the different functions. Lower overall operating costs can often be achieved by eliminating the duplication when Corporate Ownership and Yacht Management services are run by different providers using different platforms. That said, clients can build a support package to suit their individual circumstances, selecting whichever services are required.

OWNERSHIP

MANAGEMENT

CREW



OWNERSHIP

Forming a Company, Partnership or other arrangement to own and operate a superyacht will provide asset protection for the owner and can provide a number of other benefits including:

- Qualification for a flag not available to the individual owner
- Delegation of the day-to-day running of the yacht
- Access to yachting expertise and contacts
- Ring-fencing the yacht from a liability perspective
- Beneficial Owner discretion
- VAT registration at a suitable jurisdiction for commercial yachts

We will work with clients to select the most appropriate structure for the ownership and operation of the superyacht, in line with their aspirations, and provide ongoing oversight to ensure continued adherence with the numerous rules and regulations across the various jurisdictions of operation.

Sarnia Yachts Limited, our Guernsey regulated fiduciary, can manage the incorporation and administer the corporate yacht owning entity ensuring it complies with all regulatory obligations. This gives owners comfort that their assets are being appropriately managed and safeguarded.

We can also work alongside an owner's advisors or family office, assisting with specialist knowledge and up-to-date understanding of today's regulations.

OWNERSHIP



MANAGEMENT

Sarnia Yachts can support private and corporate owners, trustees and family offices with a range of Yacht Management services. Drawing on in-house expertise the Sarnia Yachts team hold the necessary qualifications and experience to deliver the highest levels of service to our clients.

Providing all three services on one platform eliminates the duplication and additional costs often associated when Ownership, Yacht Management and Crew services are separated. There are a number of elements that make up Yacht Management, including:

- Operational regulatory compliance including safety (ISM), security (ISPS) and crew
- Technical and operational support
- Expense administration and financial reporting
- Yacht and crew insurance
- New construction and refit supervision
- Yacht registration

Placing the responsibility in the hands of specialists gives peace of mind for owners and support for the captain and crew.

MANAGEMENT



CREW

Having provided Crew Management to owners of some of the world's largest superyachts, our experienced Crew Management Team take responsibility for the daily administration of all crew-related matters.

We provide a bespoke service incorporating any of the following crew management elements, based on the specific needs of each client:

- MLC compliant crew employment (contracts, promotions, resignations, performance evaluation, disciplinary actions, termination of employment)
- Crew payroll including split salaries and the provision of payslips
- Facilitating social security obligations
- Crew leave administration
- Crew grievance/disciplinary advice and dispute resolution
- Crew recruitment (sourcing, interviewing and placement)
- Crew training arrangements
- Crew travel and visa support

Our many years of experience in this specialist field allows us to support both owners and the crew onboard – Let our crew take care of your crew.

CREW

Lady Tranquility



- Dashboard
- Crew Members 3
- Crew Qualifications
- Crew Documents
- Yacht Details
- Yacht Certificates
- Yacht Insurances
- Storage
- Calendar

3 Crew Members *(active)*

3 On Board 0 On Leave

Crew Qualifications

3 Expired →

3 Expiring →

Crew Documents

0 Expired →

0 Expiring →

Yacht Certificates

0 Expired →

0 Expiring →

Yacht Insurances

0 Expired →

0 Expiring →

Upcoming Events 2

27/04/2022

Key

Tue 26th Apr 0

Wed 27th Apr 0

Thu 28th Apr 2

Fri 29th Apr 0



SARNIA YACHTS PORTAL

The Sarnia Yachts Portal is an in-house software solution providing a simple, user-friendly platform which enables Captains, Owners and Owner's Representatives to have real-time access to their yacht information, crew data, qualifications and documents.

The Portal provides a secure simple dashboard giving a quick overview of what is happening on the yacht, whether that is current location, on-board crew numbers, expiring documents or upcoming important issues.

For more information take a look here





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*'Sarnia Yachts does not feel like a company.
It feels like a family of talented individuals.
No one person knows everything about
owning and operating a yacht, but together,
our collective knowledge is unrivalled.'*

Tim Joyce, Group CEO, Sarnia Yachts

Discover more at sarniayachts.com or follow us  